

CSTE Annual Budget
For the Year Ending 9/30/2022

(As of October 15, 2021)

CSTE Budget Year Ending 9/30/2022

	<u>FEDERAL</u> ¹	<u>NONFEDERAL</u> ²	<u>OTHER</u> ³	<u>TOTAL</u>	<u>%</u>
INCOME	63,802,185	1,444,000	322,752	65,568,937	
	97.3%	2.2%	0.5%	100.0%	
EXPENSES					
Salary	8,667,744	226,300	24,065	8,918,109	
Fringe	3,073,842	87,205	10,138	3,171,185	
Total Personnel	11,741,586	313,505	34,203	12,089,294	18%
Consultant	3,981,553	-	40,000	4,021,553	6%
Supplies	218,546	31,500	6,921	256,967	0%
Travel-Staff	516,561	5,250	-	521,811	1%
Other ⁴	25,284,412	999,220	194,887	26,478,519	40%
Contractual	2,862,365	118,500	-	2,980,865	5%
Trainee Related	949,792	-	-	949,792	1%
Trainee Stipends	7,303,028	-	-	7,303,028	11%
Trainee Travel	1,455,405	-	-	1,455,405	2%
Indirect Costs	9,488,937	80,000	46,740	9,615,677	15%
Total Expenses	63,802,185	1,547,975	322,752	65,672,912	100%
NET INCOME	-	(103,975)	-	(103,975)	

¹ Federal budget is an estimate based on awarded funding for Year 4; and Years 1, 2, & 3 Carryover

² NonFederal budget is an estimate based on anticipated AC registration and state/member dues receipts.
funding of the umbrella CoAg, as well as additional and carryover funding for COVID-19.

³ Funds received in a prior period

⁴ Other includes subawards, member travel, webinars, software, etc.

CSTE Federal Budget Year Ending 9/30/2022

	<u>CDC¹</u>	<u>NIOSH</u>	<u>TOTAL</u>
INCOME	63,309,650	492,535	63,802,185
EXPENSES			
Salary	8,525,174	142,570	8,667,744
Fringe	3,023,401	50,441	3,073,842
Total Personnel	11,548,575	193,011	11,741,586
Consultant	3,981,553	-	3,981,553
Supplies	218,546	-	218,546
Travel (Staff)	509,541	7,020	516,561
Other ²	25,095,468	188,944	25,284,412
Contractual	2,862,365	-	2,862,365
Trainee Related	949,792	-	949,792
Trainee Stipends	7,303,028	-	7,303,028
Trainee Travel	1,455,405	-	1,455,405
Indirect Costs	9,385,377	103,560	9,488,937
Total Expenses	63,309,650	492,535	63,802,185
NET INCOME	-	-	-

¹Budget is an estimate based on awarded funding for Year 4; and Years 1, 2 & 3 Carryover funding of the umbrella CoAg, as well as additional and carryover funding for COVID-19.

²Other includes subawards, member travel, webinars, software, etc.

CSTE Nonfederal Budget Year Ending 9/30/2022

	<u>CONFERENCE</u>	<u>MEMBERS</u>	<u>STATE</u>	<u>TOTAL</u>
INCOME	1,082,000	144,000	218,000	1,444,000
EXPENSES				
Salary	11,300	-	215,000	226,300
Fringe	3,955	-	83,250	87,205
Total Personnel	15,255	-	298,250	313,505
Supplies	31,500	-	-	31,500
Travel (staff)	3,000	2,250	-	5,250
Other				
Audio/Visual (equipment, labor, shipping)	65,000	-	-	65,000
Convention Center Charges (rental, labor, internet, etc.)	155,000	-	-	155,000
Dues & Subscriptions	-	6,650	-	6,650
Exhibit Hall Services (rental, labor)	45,000	-	-	45,000
Food & Beverage/EIS	286,000	-	-	286,000
Graphic Design	22,525	-	-	22,525
Internet (business meeting)	5,000	-	-	5,000
Bank charges/Merchant fees	25,000	4,500	1,000	30,500
Misc <\$10K (postage, dues, etc.)	-	1,000	-	1,000
Opening Reception (venue rental)	60,000	-	-	60,000
Postage & delivery			1,045	1,045
Printing	10,000	6,000	-	16,000
Software (app, registration, housing, abstracts)	77,400	-	-	77,400
Software (virtual platform)	100,000	-	-	100,000
Software (virtual platform production, streaming, onsite)	92,000			92,000
Software - other	-	3,000	4,000	7,000
T-shirt & run permit	2,000			2,000
Travel (member/other)	-	9,000	-	9,000
Travel (Hill Day, FACA)		7,600		7,600
Travel (speakers)	10,500	-	-	10,500
Total Other	955,425	37,750	6,045	999,220
Contractual				
DMI Campaign/Annual DC Liaison	-	59,500	59,000	118,500
Total Contractual	-	59,500	59,000	118,500
Indirect Costs	40,000	12,800	27,200	80,000
Total Expenses	1,045,180	112,300	390,495	1,547,975
NET INCOME	36,820	31,700	(172,495)	(103,975)

¹NonFederal budget is an estimate based on anticipated AC registration and state/member dues receipts.

CSTE Other Budget Year Ending 9/30/2022

	RWJF Award*	CDC Foundation Carryover*	NASTAD Carryover*	TOTAL
INCOME	1,425	191,449	129,878	322,752
EXPENSES				
Salary	280	2,630	21,155	24,065
Fringe	85	921	9,132	10,138
Total Personnel	365	3,551	30,287	34,203
Consultant	-	-	40,000	40,000
Other-Meeting space			30,000	30,000
Other-Subawards		158,143		158,143
Supplies	1,060	5,861	-	6,921
Software		3,944	-	3,944
Telephone\Webinars	-	1,200	1,600	2,800
Indirect Costs	-	18,750	27,990	46,740
Total Expenses	1,425	191,449	129,878	322,752
NET INCOME	-	-	-	-

*Funds received in a prior period